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# THE STORY OF A BEAUTIFUL FRIENDSHIP

Meet SPAR owners who have stopped handling cash  
and instead focus on the business and their customers.



## A FRIENDSHIP ACROSS BORDERS

The friendship between SPAR and CashGuard began over ten years ago with an installation at SPAR in Norway. Since then over 1,000 installations have been made globally.

CashGuard helps SPAR store owners run a better business where time and money are saved every day. Since shrinkage and time-wasting cash handling tasks are eliminated the SPAR store owners can focus on the core business and customer service.

With a CashGuard solution, owners of any SPAR store, from small SPAR Express stores, to large INTERSPAR supermarkets, enjoy increased revenue, lower costs, improved customer service and enhanced security.



SPAR store owners  
can cut cash-related  
time with 50%,  
costs with 30%.



## CASHGUARD HAS A BIG POSITIVE IMPACT ON OUR PROFITS

René Schmidt Kjaer Store Manager, SUPERSPAR in Skovlund, Denmark:

**Before CashGuard** the store had problems with shrinkage and the reconciliation process took a lot of time. After a robbery I decided it was time for change.

**With CashGuard** the situation is different. The shrinkage is gone. This has a large impact on the profits. The reconciliation process takes almost no time and the staff feels safer.

Further, I am very happy with how the system accelerates the checkout time and gives cashiers time to talk to the customers.

## MY STORE HAS BECOME MORE FLEXIBLE SINCE IT'S MUCH EASIER TO CHANGE CASHIERS IN THE MIDDLE OF A SHIFT.

The system has also increased the store security. It feels very good knowing that the staff and the cash are safe. It is a very reliable and solid machine considering the amount of cash that passes through it every day. It rarely causes any trouble.

**Svein Erik Karseth**, Store Manager  
EUROSPAR in Skarnes, Norway

## BEFORE WE SPENT A LOT OF TIME ON FLOATS AND RECONCILIATION AND WE ALWAYS FOUND SHORTAGES. I HAD A CONSTANT HEADACHE.

With CashGuard the reconciliation shortages are all gone and so is my headache. It has given me plenty of financial savings so the solution has paid for itself. With CashGuard I can even go home earlier.

**Johnny de Melim**, Store Manager  
SPAR in Palm Sands, South Africa



## I INSTALLED THE SYSTEM BECAUSE I WAS FED UP WITH ROBBERIES, NOW I SEE MANY MORE BENEFITS.

CashGuard has allowed me to concentrate on other aspects of the business, such as running the store. I don't have to worry about cash shortages, or manually counting the cash. I also save a lot of money on the payroll.

**Jimmy Farrell**, Store Manager  
Two SPAR stores in Dublin Ireland

## CASHGUARD SPECIALISES IN CASH MANAGEMENT SOLUTIONS FOR THE RETAIL INDUSTRY.

The company was founded in 1991, and has since then grown into a market leader for cash management in the retail field. CashGuard's mission is to create a world class point of sale experience for customers, while offering retailers the best solutions for preventing shrinkage, tracking cash flow and optimising business performance. More than five million retail customers in 25 countries use CashGuard and there are almost 25,000 systems operating globally.



SECURING  
YOUR  
BOTTOM  
LINE

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